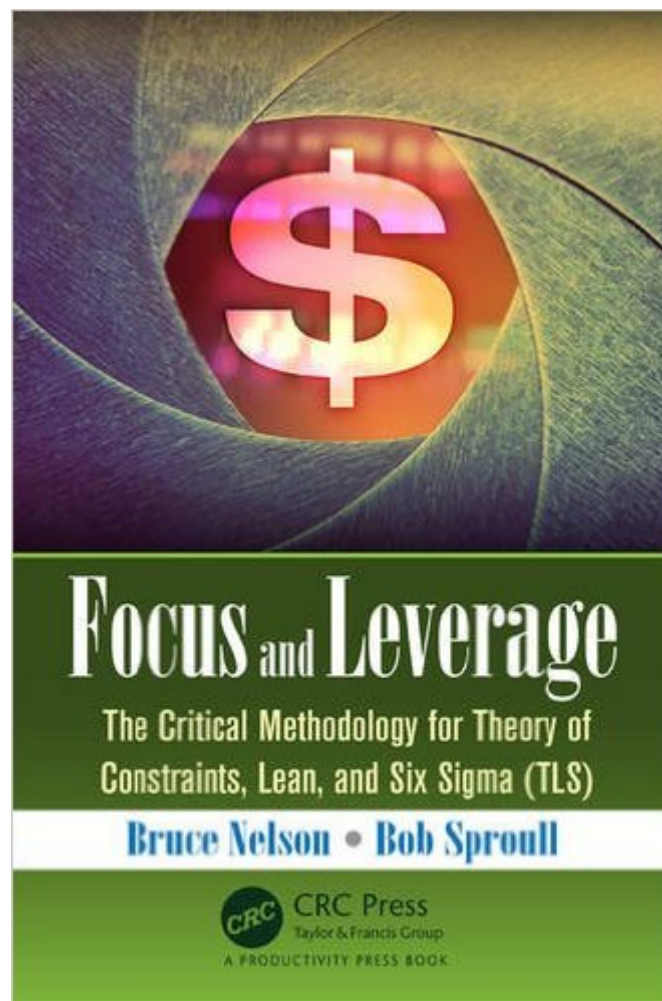


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# Focus And Leverage: The Critical Methodology For Theory Of Constraints, Lean, And Six Sigma (TLS)



## Synopsis

Most books about continuous and process improvement are written in a textbook format with straightforward information and plenty of graphs and charts to convey the points being made. Sometimes, even the best step-by-step instructions can escape even the most adamant of followers for an improvement method in determining exactly how to apply what they've learned. Taking a different approach, Focus and Leverage is presented in an engaging business-novel format and is a sequel to the author's bestselling book, Epiphanized, Second Edition. The primary characters remain the same, but this time the storyline features two different industries: Maintenance, Repair, and Overhaul (MRO) and Healthcare (hospital) environments. This book expands and highlights the two improvement methods first introduced in the appendix section of Epiphanized: the Interference Diagram (ID)/Intermediate Objectives (IO) map (ID/IO Simplified Strategy) and Multiple-Drum-Buffer-Rope (M-DBR). Both of these innovative methods are the result of some much-focused thinking that allows for multiple improvement methods, and steps, to be combined into a single thinking process tool. This groundbreaking new method is designed to save time and money and allows faster and better results to be achieved. The two storylines move the reader through the necessary system analysis, problem identification, and solution implementation. The novel format aids in presenting several realistic situational discussions as well as a multitude of graphs and figures to explain the step-by-step process for success. The storyline of this book weaves some well-known and some not-so-well-known thinking tools into the problem-solving sphere to provide you with an understanding of how to first discover and then overcome issues not readily known or expected at the start of any project.

## Book Information

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## Customer Reviews

Profound in many ways! Bob and Bruce have written "Focus and Leverage..." a sequel to "Epiphanized", Second Edition. If you haven't already purchased each book, I urge you to do so! Although it is written in novel format, the storyline(s) involve two completely different industries. The processes nevertheless are very similar. The ID/IO Simplified Strategy presented is a step-by-step-guide help anyone facilitate a team of subject matter experts (the people performing the work). They can be found in any company to provide the actions necessary to accomplish the goal or objective. After all, who would know better? The ID/IO Simplified strategy is so effective that I hope it becomes a primary tool to assist any organization to make more money. Did I mention the tool will enable most companies to achieve measurable results in less than 60 days? I can't wait to implement the tool! If I need help, I can just refer to the Index. (It may be easier the dog-earring the pages- as I already have done.) Did I mention the price/benefit ratio? You should be able to use the tools presented and earn 1000 times the price of the book. (That's not a typo, and may be a bit understated) Bob and Bruce are masters at utilizing the Socratic Method- asking people what they think. Therefore, the people 'own' the solution to the interferences. The authors transcend the need to have to deal with negative resistance to change. They are passionate to assist everyone to improve, as "Connor thought to himself that helping the hospital improve was very rewarding, because at the end of day, it helped society improve and when society improves, it helps everyone improve." I apologize for this review being late, I had to devour the content for the second time. [sschmidt8054@gmail.com](mailto:sschmidt8054@gmail.com)

Once again, Bob Sproull and Bruce Nelson have managed to cleverly distill Goldratt's Theory of Constraints principles (along with several others) into a format that's relatable but not patronizing. As this novel (sequel to "Epiphanized") progresses, you'll find yourself discovering nuggets of truth hiding in plain sight...and then wonder why you hadn't thought of them yourself! The game plan for the reader should be to take not only the principles themselves but also the demonstrated application of those principles and apply them to his/her business. Thinking outside of the box is mandatory; be willing to change your systems and measures if they don't adequately serve your organization's goals. I heartily recommend fellow execs share this with your staff and associates and encourage them to "own" its content. Oh yeah, enjoy the book...it's a fun read!

I read it and it is amazing, a real joy to read. Immediately after finishing the book it made me want to go around and try to focus-find things to improve. Great job by the authors to combine so many concepts into one integrated whole. I have very much enjoyed the previous book Epiphanized at the time, but Focus & Leverage is definitely even better. I finished the book the same day I bought it, took most of the night, but I couldn't put it down. The concepts presented remind the well known TOC Logic Trees quite a lot, especially the S&T Trees, but the presentation and simplification on the concept makes it something that can actually practically be used. The book also broadens the examples of ToC (TLS) to projects, mentioning CCPM and presenting how CCPM is just one part of a TLS transformation; And the greatest thing this book does is showing how service companies, where there are a lot of uncertainties can also benefit greatly from the ideas in ToC, Lean & 6 Sigma. Can't wait to read the next book.

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